



Project Name

Effective generation and management of revenue.

Site

Riyadh

Department

Education Allied Health Programs Department-T&D

Project Status

Completed

Project Start Date

01-01-2017

Project End Date

09-30-2018

Problem: Why the project was needed?

In order to be in alignment with organization's strategic objectives, the revenue generation was a new concept and it was unregulated. Therefore, this project was selected to increase quarterly revenue in Education Allied Health Programs Department beyond its target.

Aims: What will the project achieve?

To increase quarterly revenue in Education Allied Health Programs Department above the target (10,000 SAR) by $\geq 10\%$ by end of 3rd quarter of 2018.

Benefits/Impact: What is the improvement outcome?

(check all that apply)

- Contained or reduced costs
- Improved productivity
- Improved work process
- Improved cycle time
- Increased customer satisfaction
- Other (please explain)

Regulate and streamline departmental revenue generation.

Quality Domain: Which of the domains of healthcare quality does this project support?

(Select only one)

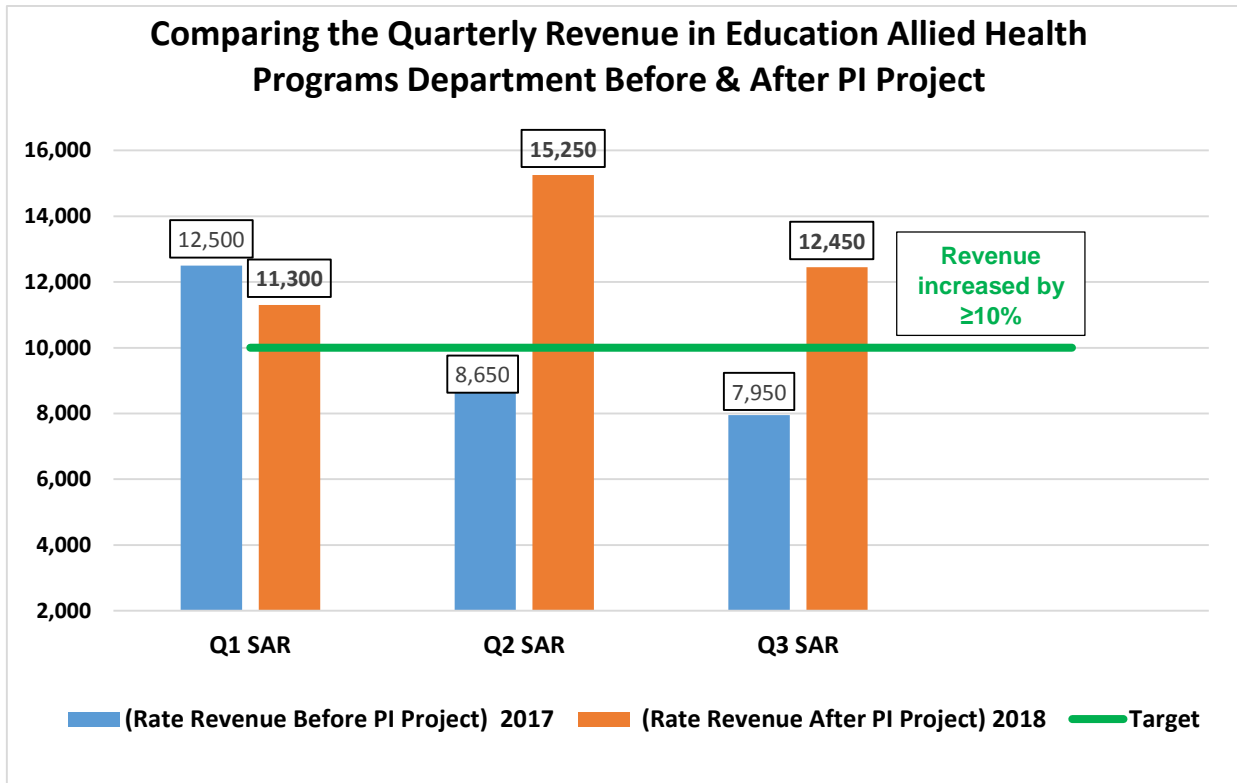
Effective

Measures: Performance metrics to be evaluated	Targets: Expected outcomes
Quarterly revenue in Education Allied Health Programs Department	$\geq 10\%$

Interventions: Overview of key steps/work completed

- Create a policy to regulate revenue generation pertaining to payment process, implemented Q4 2017.
- Include and monitor quarterly revenue generation in Department Score Card.
- Include quarterly revenue generation in the department yearly report.

Results: Insert relevant graphs and charts to illustrate improvement pre and post project
(Insert relevant graphs, data, charts, etc.)



Project Lead

Name

(person accountable for project)

Ms Eman AlGaai

Team Members

Names

(persons involved in project)

Ms. Amina Gaddourah

Dr. Abdulkader AlAttas